Electronic Delivery Solutions

from the Santa Cruz Operation, Inc.

SCO Server Software

Tarantella

SCO Professional Services

Nonstop Internet Delivery

In a world where 24 x 7 availability, point-and-click ordering, and instant access to the latest products and services have become routine, a company must embrace the Internet and its global powers of communicating and conducting transactions in order to meet the needs of today's customer.

In recognition of these needs, SCO Inc. has launched a comprehensive electronic delivery program to enable online delivery of our products and services. Our customers have responded with such enthusiam to our electronic delivery systems that, in one instance, our online sales to our contracted distribution customers increased by ___% in just a one-year period.

Overall our customers are seeing improved levels of customer service, greatly reduced lead times, a vast shrinking of paperwork and physical resources, and nonstop access to our product offerings. As electronic commerce technology continues to evolve, we are committed to adopting the latest technologies and continuing to enhance the customer delivery experience.

Partner Store

The Partner Store is a Web site where distributors of SCO Inc. products around the world may place orders for licenses and receive delivery online at their desktop computer. The Partner Store provides an online order and delivery mechanism for delivering software licenses to our direct contracted customers. Instead of physical delivery, you order and receive your licenses via the Internet, and print them at your location.

The Partner Store is open 7 days a week, 24 hours a day, giving you the flexibility to order what you want, when you want it. This provides the additional benefits of *just-in-time* delivery, slashed inventory, and no freight costs.

Gone is the paper P.O., the physical stock, the warehouse space, and, best of all, the lead time. What stays the same is your contract pricing, contract terms and conditions, the RMA process, and your SCO contact.

Ask your sales representative to set up a demonstration for you today — getting started is fast and easy.

SCO
Server
Software

Direct Purchase

Many products can be ordered online directly from SCO Inc. via one of our direct purchase sites. If you're a student or would like to use our software for non-commercial purposes, you can order a FREE single user license for one of our UNIX operating systems — UnixWare 7 or SCO OpenServer Release 5.05 — from our Offers site at *www.sco.com/offers*. These licenses are fully functional with the only restriction being that their use is for personal and non-commercial purposes.

Our Offers site is also the source for low-cost media kits for a number of free and evaluation products from SCO Inc., including Tarantella Express, Tarantella Enterprise II, SCO Vision2K, SCO Skunkware open source software, and the non-commercial versions of UnixWare 7 and SCO OpenServer Release 5.05. If you want to take an SCO Inc. product for a trial run, *www.sco.com/offers* should be your first port of call. You can place an order using your credit card or an International money order.

Finally, if it's documentation you're looking for, visit our supplemental documentation site at *www.sco.com/sdocs* and place your order at any time of day or night.

Tarantella®

Download

The source of pre-release, evaluation, and free products from SCO Inc. as well as open source tools, drivers and supplements, *www.sco.com/downloads* is one of our most frequently visited Web sites.

Customers from all corners of the world take advantage of the free offerings on our download site. You'll be provided with quick and easy access to the latest versions of add-on products, development tools, fixes and supplements and much more. Simply key in the operating system you're running for a list of compatible products, or view the full list to make your selection.

To help ensure successful downloads, we make large download files available in parts as well as the whole, and we also use an extensive network of mirrored sites around the world to guarantee the closest connection point available.

Registration

Registering your product is important and will ensure that you are kept up-to-date on new enhancements, products, and services. In addition, the feedback on your systems and particular use of our products enables us to develop solutions more specifically tailored to your needs.

Our Web registration service at *www.sco.com/register* is available 24 hours a day, 7 days a week, and you can quickly and easily register up to six SCO Inc. products in any one registration session for the same system.

Special Programs

Members of our Reseller and Developer programs can purchase special program-related materials such as not-for-resale licenses and discounted developer tools at the click of a button.
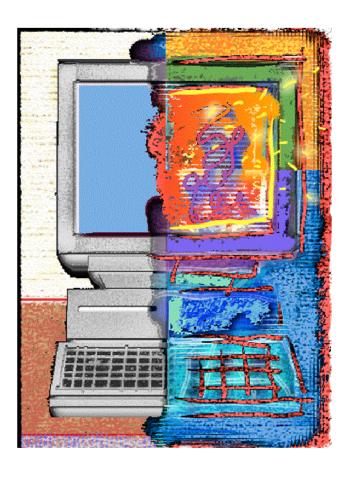
Visit *www.sco.com/partners* or *www.sco.com/developer* today for more information on the special online offerings available to our partners.

SCO
Professional
Services

Summary of Benefits

- 24 x 7 access for orders and downloads

- Just-in-time delivery

- No freight costs

- No physical stock or storage

- No aging inventory — latest versions

- Fast time to market

- Cost savings

- Location independent

For More Information

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